



CLIENT HIGHLIGHTS

INDUSTRY

Manufacturing

REVENUE

\$500M - \$1B category

OneStream XF

- 31 Extensible cubes
- Site level reporting and analytics
- 100+ Product Lines
- 10+ functions
- Automated/"lights out" data integration
- Full Consolidation Process (sub consolidations/Global)
- Automated Cash Flow
- Financial Planning and Analysis
 - Full financial statements
 - Driver-Based (40+)
 - People Planning
- Monitored Workflow

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Our journey:

The Challenge:

Orchid desired to transition from their current CPM Consolidation application and Excel based, manual FP&A process to a more streamlined and automated OneStream XF platform to establish the foundation for both Consolidation and FP&A processes. As part of this process, Orchid wanted to establish a single, standard Chart of Accounts to meet its current and future FP&A/Consolidation reporting needs while retaining/blending the desire from the local entities to retain visibility into the 31 disparate charts of accounts. The initial phase established the foundation for the collection, consolidation and analysis of the monthly close data as well as established a driver-based model for the Budget, current year's forecast, rolling forecast as well as the Long-Range Plan.

The Solution:

- Develop driver/spread based model for full detail surrounding 3 primary statements (P&L, Balance Sheet, Cash Flow)
- Significant use of extensibility to allow for a single view in the global financial statement while allowing for 31 unique aggregations of unique charts of accounts
- Models driven at the Entity and Account levels
- Global driver input with ability to override, where permitted, at the base Entity level
- Ability to apply the drivers through dimensional maintenance and not through rules modification (Finance friendly!)
- Iterative process with ability to select various paths forward (i.e. execute driver or pull from prior forecast, posted adjusted)
- Development of a global consolidation process driven by individualized workflow





Technology Solution meets Process Improvement

The Benefits:

- Significant reduction in Forecast process time (weeks to 1-2 days)
- Ability to model various Forecast versions
- Global foundational system housing both full consolidation and FP&A processes in one place
- Entity controlled driver-based modeling with ability to consolidate to one central COA
- Actual detail utilizing 31 disparate COAs to allow for management level reporting while preserving the consolidated corporate view
- Streamlined data integration and workflow management
- Robust reports and analytic environment
- Ability to Budget and forecast at the individual employee level within the corporate and service functions.
- Driver groupings controlled at Global level with ability to allow for base level overrides
- Ease of driver maintenance through metadata driven controls



Our History

GBI Consulting was established over a decade ago to bring the best blend of functional, process and technology experience to bear at our clients. As a OneStream Platinum partner, we are a team of certified consultants solely focused on driving accounting principles and financial processes leveraging technology as an enabler and accelerator. Our global team members average over 15 years of industry, functional and technical experience. We have designed and delivered on 100's of financial system solutions through our proven approach of thoroughly understanding our client's needs and challenges and putting in the right technology and processes for success. Our team brings real world experience and countless client collaborations, to guide our clients seamlessly through the implementation process. We define our successful projects as not only achieving our clients end goals in a collaborative way, but also empowering them to remain self-sufficient upon completion.

GBI At A Glance

COMPANY

- Firm solely focused on Performance Management
- Over 25 years of software implementation experience
- OneStream Platinum Partner
- Thought Leadership

CLIENT SUCCESS

- Full scale EPM deployments
- Broad industry experience
- Global, national, and regional clients
- Significant Fortune 100 Experience
- 100's of Finance technology-based solutions delivered

METHODOLOGY

- Rigorous Project Methodology/Checkpoints/Milestones
- Best practice library and quick start Accelerators
- Quality assurance built into each step
- Collaborative mentoring approach
- Refined methodology and toolkits based on deep experience and history with products

CONSULTANT DEPTH

- Significant blend of functional and technical expertise
- Significant industry experience
- CPAs experienced with industry experience
- Average level of Experience at Architect/Lead level – 15 years

CONTACT US

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